

TUESDAY 6 NOVEMBER

13.30 - 15.30

NAAC MEETING

Representatives from all the European national associations are invited to this meeting chaired by Santiago Romo Urroz.

16.00-18.00

LEIDEN CITY TOUR

Join this tour of the historical city of Leiden. Wander the canaled streets, past beautiful buildings dating from the 16th Century, visit the close from where the Pilgrim Fathers departed before heading to Plymouth and boarding the Mayflower. There is so much to see and enjoy in Leiden, let this tour take you beneath the surface of this beautiful city.

The tour will end at the town hall in time for the Welcome Reception.

18.00-19.30

WELCOME RECEPTION

Launch these days of learning in the company of all the participants, Board, staff and volunteers of ASTP-Proton. Enjoy the luxurious surroundings of Leiden town hall and get networking. We will travel on foot through the city to the reception where you shall also be able to collect your badge for the conference.

Meeting Point: Front Door, Leiden Central Station.

WEDNESDAY 7 NOVEMBER

07.45 - 09.00

REGISTRATION OPEN

Collect your badge from the ASTP-Proton desk. The desk shall be open throughout the event, so come along to meet the HQ staff and learn more about our events and services.



WEDNESDAY 7 NOVEMBER

09:00 - 10.30

WELCOME TO LEIDEN

Welcome by Henric Rhedin, President, ASTP-Proton

OPENING PLENARY SESSION

The Future of KTOs

KTOs act as an interface between universities/PROs and the innovation ecosystem connecting with industry, SMEs, investors and other stakeholders. Managing intellectual property also means finding a balance between the interests of academics and the mission of the university. In this session, we would like to visualize and discuss this balancing act that requires skill, luck and creativity. What expectations do clients and stakeholders have of the KTO? Is there a risk that different expectations give a difficult, if not impossible, set of demands? How do these expectations match the mission and vision of the university? What is the strategic development of the Knowledge Transfer function in a long-term perspective?

These questions, and many more, will be addressed by our professional panel comprising of: academic researchers, departmental heads, a vice-chancellor, a private company and an investor.

Moderator : Henric Rhedin, President, ASTP-Proton

Panel :

Gerrit Meijer, Group Leader, Translational Gastrointestinal Oncology, Netherlands Cancer Institute, Netherlands

Antonio Rotolo, Vice Chancellor, University of Bologna, Italy

10.30 - 11.00

COFFEE BREAK | FACE-TO-FACE MEETINGS

WEDNESDAY 7 NOVEMBER

11.00 - 13.00		11.00 - 13.00	
FIRST PARALLEL SESSION		FIRST PARALLEL SESSION	
Track 1: Day to Day Practice	Track 2: Legal Update	Track 2: Legal Update	Track 3: Special Skills
<h2>IMPROVING IP SCOUTING ACTIVITIES</h2> <p>Any KTO's output is highly dependent on a large pool of excellent research results and potentially valuable inventions. There are many ways in which KTOs can tackle this activity. In this workshop, we will exchange best-practice models for IP scouting in our respective research organisations.</p> <p>Facilitator : Jon Wulff Petersen, Director, KTO, Denmark</p>	<h2>OWNERSHIP AND LICENSING KNOW HOW</h2> <p>The recent EU <i>Know-how Directive</i> introduced a specific definition and protection of trade secrets, aimed at promoting investment in acquisitions, and the use and valorization of know-how.</p> <p>While many private companies build their business model on secret know-how, universities and public research organisations, which have dissemination of knowledge as a core mission, are ill prepared to deal with know-how.</p> <p>Facilitator : Christoph Neubauer, Legal Counsel for Research Agreements and Industrial Collaborations, ETH Zurich, Switzerland.</p>	<h2>SIG SOFTWARE</h2> <p>Are there best practices to share and pitfalls to avoid? This workshop will provide an overview of the legal situation, then elaborate on the terms and conditions for licensing or transferring know-how.</p> <p>Facilitator : Christoph Neubauer, Legal Counsel for Research Agreements and Industrial Collaborations, ETH Zurich, Switzerland.</p>	<h2>SIG SOFTWARE</h2> <p>More details coming soon.</p>
13.00 - 14.00		13.00 - 14.00	
WALKING LUNCH		WALKING LUNCH	

WEDNESDAY 7 NOVEMBER

14.00 - 16.00		14.00 - 16.00	
SECOND PARALLEL SESSION		SECOND PARALLEL SESSION	
Track 1: Day to Day Practice	Track 2: Legal Update	Track 2: Legal Update	Track 3: Soft Skills Lab
<h2>CREATING VALUE FROM RESEARCH DATA</h2> <p>The research environment recognises that research data have a certain value, are in demand, and can be used commercially. In the meantime, efforts are underway to make all research data publicly available. This workshop aims to clarify the kind of data can be used commercially, under what conditions, and investigate the questions a university must ask itself regarding research data.</p> <p>Facilitator : Koen Verhoef, Head of TTO, Netherlands Cancer Institute, Netherlands.</p>	<h2>AGREEMENT WITH PARTNERS BEYOND THE EU</h2> <p>Negotiating agreements with commercial partners beyond the EU can present challenges such as; choice of law, tax regulations, liability clauses, and the notorious General Data Protection Regulation (GDPR).</p> <p>In this workshop, we shall present the main challenges and discuss how to overcome them.</p>	<h2>Update</h2> <p>Take this opportunity to learn from each other's experiences, tips and tricks on working outside the EU.</p> <p>Facilitator : Anette Poulsen Miltoft, Aarhus University, Denmark</p>	<h2>CONFLICT RESOLUTION</h2> <p>Conflict often seems to be an integral part of working in a TTO. Dealing with disgruntled professors, unhappy management, an ill-informed finance office, a difficult commercial partner, or another bullish TTO, are often part of our daily responsibilities.</p> <p>The trick is to understand why a conflict arises and how to prevent it escalating out of proportion. This workshop will help you with just that. It will be fun, embarrassing (we guarantee you will recognise some of your own mistakes!) and illuminating.</p> <p>Facilitator : Antonio Menegatti, Department of Sociology and Business Law, Univeristy of Bologna, Italy</p>
16.00 - 16.30		16.00 - 16.30	
COFFEE BREAK FACE-TO-FACE MEETINGS		COFFEE BREAK FACE-TO-FACE MEETINGS	

WEDNESDAY 7 NOVEMBER

16.30 - 17.30

WORKSHOP FEEDBACK SESSION

Hear a round up of the discussion from the workshops you didn't manage to attend.

19.00 - 22.00

FALL MEETING DINNER

Come together with all the participants and speakers for the Fall Meeting dinner at Holiday Inn Leiden. This is a great opportunity to network, meet up with old friends, and make new ones too. The dress code is casual.



THURSDAY 8 NOVEMBER

09:00 - 10:30

| PLENARY SESSION

OPEN SCIENCE: THE REALITY AND IMPLICATIONS FOR KTOs

The most recent EU policies encourage the adoption of an Open Science approach to the scientific process based on collaborative effort and results sharing, which aims to ensure the greatest impact of investments put into research and innovation. In addition, private organisations require incentives to undertake the risky investments needed to translate research results into market-ready innovations. The conclusions of a workshop organised by the JRC and the DG Research and Innovation in 2017 show that there are no incompatibilities between IPR and Open Science. However, how can universities strike the right balance between IPR protection and Open Science?

This session will provide participants with a clear understanding of the Open Science approach and its implications for IP management and technology transfer practices.

10.30 - 11.00

COFFEE BREAK | FACE-TO-FACE MEETINGS

THURSDAY 8 NOVEMBER

11.00 - 13.00	THIRD PARALLEL SESSION	11.00 - 13.00	THIRD PARALLEL SESSION
Track 1: Day to Day Practice	Track 2: Legal	Update	Track 3: Special Skills
<h2>DEALING WITH JOINT INVENTIONS</h2> <p>Joint inventions, with academic partners or industry, can bring with them some difficulties; administrative, financial, and licensing efficiency issues which must be resolved can be problematic. In the academic world, cost sharing, administrative fees, rights of the leading party are frequently discussed with difficulties to reach efficient management and successful licensing often encountered. Industrial partners on their side are keen on the unrestricted use of the technology and often have more resources for broader protection policy. In this workshop we shall discuss how to avoid common pitfalls and explore alternative solutions when managing a joint invention project.</p> <p>Facilitator : Gabriel Clerc, Senior Adviser, École Polytechnique Fédérale de Lausanne, Switzerland</p>	<h2>GUIDING PRINCIPLES AMONG ASTP-PROTON MEMBERS</h2> <p>Developing Guiding Principles when negotiating with each other. As ASTP-Proton members, not only do we meet at conferences and seminars but also around the negotiating table.</p> <p>Facilitator : Mette Andrup University of Copenhagen, Denmark</p>	<p>In this workshop we shall explore the possibilities of developing guiding principles for dealings with each other in order to smoothen the path to agreements, and thus save us all valuable time and resources.</p>	<h2>IMPACT CAFÉ: UPGRADE YOURSELF – SSHA TRANSFER TO DEAL WITH BODY-COMPUTER-INTERFACES</h2> <p>This Humanities Impact Cafe based-workshop will combine the SSHA-perspective with the future-relevant topic “body-computer-interfaces”. Based on three inspiring talks from a company and two SSHA academics we will go through the interactive Impact Café-format in order to find answers for questions like: Which expectations are related to the topic? Which are the core questions that need to be answered? What may SSHA contribute?</p> <p>Due to the collaboration with Brave New World, the audience of this workshop will consist of KTOs, and members of the Brave New World community.</p> <p>Facilitator : Christoph Köller, Co-founder and Managing Partner, Görden & Köller GmbH, Germany</p>
13.00 - 14.00	WALKING LUNCH	13.00 - 14.00	WALKING LUNCH

THURSDAY 8 NOVEMBER

14.00 - 14.30

WORKSHOP FEEDBACK SESSION

Find out what was happening in the other workshop sessions while you were busy concentrating on other things.

14.30 - 16.00

| FINAL PLENARY

DIRTY TRICKS IN LICENSING

We have all tried it. We have been tricked when negotiating and sometimes we do not even discover it has happened until it is too late. Other times, we know very well what is happening but do not know how to deal with it.

This speaker will take us down the dark road of dirty tricks we have encountered or will encounter when negotiating licensing agreements. This is your opportunity to get that bit smarter and, perhaps, avoid being tricked altogether.

16.00 - 16.30

| CLOSING DRINK
